



## Partner Presentation Form

<b>Name of the organisation:</b>	ESMOVIA Sistema Practices s.l.	
<b>Address:</b>	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
<b>Tel:</b>	+34 963 38 46 20	
<b>Fax:</b>	+34 963 38 46 21	
<b>Web site:</b>	<a href="http://www.esmovia.es">www.esmovia.es</a>	

<b>Name of the contact person :</b>	María Ángeles Ruiz Gámez	
<b>Function:</b>	Director	
<b>Address:</b>	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
<b>Tel:</b>	+34 963 38 46 20	
<b>Fax:</b>	+34 963 38 46 21	
<b>E-mail:</b>	ruiz@esmovia.es	

<b>Name of the contact person:</b>	Miguel Mares Garcés	
<b>Function:</b>	Coordination	
<b>Address:</b>	Calle Pintor Martínez Cubells, n.2, pt.6, 46002, Valencia - SPAIN	
<b>Tel:</b>	+34 963 38 46 20	
<b>Fax:</b>	+34 963 38 46 21	
<b>E-mail:</b>	qqvetproject@gmail.com	

<b>Type of organisation:</b>							
SME	<input checked="" type="checkbox"/>	School	<input type="checkbox"/>	University	<input type="checkbox"/>	Public Authority	<input type="checkbox"/>
Training	<input type="checkbox"/>	No Profit	<input type="checkbox"/>	NGO	<input type="checkbox"/>		
Other (Specify)							

<b>Fields of action:</b>
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SMEs ✓  
Equal opportunities ✓

Youth ✓  
Schools ✓

Universities   
Unemployed ✓

Public Authorities ✓

Other (Specify)

## Description of the organisation

**ESMOVIA** is a Spanish training company located in Valencia and dedicated to the management of European mobility projects. We are specialized in providing traineeships and work placements for VET students and job shadowing for VET staff, school education staff and adult education staff.

We consider transnational mobility as one of the most important ways of getting new competences (knowledge, skills and attitudes) thus improving the participants' personal development and employability on the European labour market. For this reason, our main objective is to offer quality programmes so that participants get the maximum benefit from the Spanish training and personal experience.

Thanks to a large network of around **400 collaborating host companies and institutions**, we can provide qualified internships, training experiences and job-shadowing able to enhance the professional competences of the participants.

We select the most appropriate organisations for each participant, according to their CV, their previous professional experience and their knowledge of the host country language.

Moreover, we organise visits to companies/organisations, specialised seminars, language courses and cultural programmes.

The mobility projects cover many sectors of apprenticeship like administration, marketing, mechanics, tourism, environment, cooking, agriculture, architecture, social sector, etc.

We developed a consolidated procedure to carry out the assessment of the achieved learning outcomes and support the sending institution in the validation and recognition processes through the implementation of the **ECVET procedure**.

The services that we usually provide for the mobility projects, are:

- Tutoring and follow-up
- Help desk 24/7
- Certification & Europass
- Final Report
- Organisation of cultural activities
- Organisation of accommodation and maintenance
- Organisation of the transfer from and to the nearest airport.
- Organisation of local transports

In collaboration with a team of experienced Spanish teachers and Education inspectors, ESMOVIA is able to provide **structured courses** for school and adult education staff, based on a well-balanced ratio of theoretical lessons combined with visits to education centres, and space for meeting and exchanging impressions and best practices with other colleagues.

The courses have generally a duration of 1 week and always foresee a space for networking, socialization and cultural activities.

Our courses cover diverse topics, like: innovative teaching and educational methodologies, project management, entrepreneurship, etc.

A complete list of the structured courses is available here: <http://www.esmovia.es/training-in-mobility/professional-development-courses/>.

## Experience of the organization in previous European projects

The company offers a range of services, from advanced vocational orientation against the background of changing working environment to measures for the promotion of **innovative approaches in Lifelong learning**. We are involved in consultancy activities designing the training / employment paths for people of different ages and socio-professional background, by providing adequate methodological and procedural support to reconstruct the experiences carried out and the achieved **learning results**.

Some examples of EU projects where ESMOVIA is and has been involved are:

- \* **Erasmus Plus KA2 Strategic Partnership for VET – Quality Qualification for VET – QQVET:** (Ongoing Project). Promoted by ESMOVIA, the project aims to promote Work Based Learning among VET providers and stakeholders in order to provide students with a market oriented training offer and a high quality WBL at local, regional, national and transnational level, thus improving the cooperation between companies and VET institutions.
- \* **Erasmus Plus KA2 Strategic Partnership for VET - Work Based Learning 2.0 WBL 2.0:** (Ongoing Project). Promoted by ESMOVIA, the aim of the project is to promote work-based learning in all its forms among companies, social partners and VET providers, making WBL approaches more effective and more targeted to the labour market needs.
- \* **Erasmus Plus KA2 Strategic Partnership for VET – Tirreno Nautical Tourism – TNT:** (Ongoing Project). The project aims to promote a sustainable nautical tourism offering in partner countries by designing educational and vocational training pathways, addressed to VET students and private and public tour operators.
- \* **Erasmus Plus KA2 Strategic Partnership for Adult Education – Digitalization and social media for adult employment:** (Ongoing Project). The project aims to promote the employability and entrepreneurship skills of adult learners by using social media and ICT for the creation of e-enterprises and for increasing opportunities to enter the labour market in an effective way. The project is addressed to: adult teachers and trainers, who need to acquire the specific competences to train adult students, adult students, who need to scale up their key and transversal competences adapted to the digital era and the labour market's needs and to adults with low skills and qualifications.
- \* **Erasmus Plus KA2 Strategic Partnership for VET – The European Gateway:** (Ongoing Project). The project aims to improve the quality and the relevance of educational and training offer, especially the one obtained through a transnational mobility experience. The project objective is to promote and disseminate good practices among the different actors of mobility: the students, the training centres sending and receiving students and the hosting companies. The project foreseen a period of mixed mobility.
- \* **Erasmus Plus KA2 Strategic Partnership for VET – We Welcome Work:** (Ongoing Project). The project aims at providing young people with non formal education opportunities for acquiring digital skills, enhancing employability and entrepreneurship in order to support their transition from school to the job market and achieve a better match between skills and companies' needs. The project's results include a database of the most required jobs for young people, a collection of best practices to bridge the gap between education and employment, a toolkit for teachers and school counsellors, an Online Apprenticeship Simulator and testimonials and videos from companies.
- \* **Erasmus Plus KA2 Strategic Partnership for Adult Education - Social Digital Mentors:** (Past Project). Promoted by ESMOVIA, the aim of the project is to promote employment for long term unemployed adult

people, through an effective use of social media, ICT and through the training of 10 adult learners in each participant country that will be called “social digital mentor”. The results of the project foresee an online social digital mentoring training package, a social digital mentors’ website and social media pages, as well as the creation of a Social Mentor office with a mailbox, where all interested adult learners may consult their questions or make an appointment with the social online mentor.

ESMOVIA is also participating to other European project as **associated partner**, contributing to the dissemination activities and the exploitation of the project’s results:

- **Erasmus Plus KA2 Strategic Partnership for VET – Youth Entrepreneurship and Employment Support (YEES)**  
Website: <http://yees.pixel-online.org/>
- **Erasmus Plus KA2 Strategic Partnership for VET – Gender Equality and Entrepreneurship for All (GEEA)**  
Website: <http://www.geea-project.eu/>

### **Experience and Expertise of the organization in the project’s subject area**

ESMOVIA has been involved in several EU projects related to VET, with the aim to foster VET students’ employability, to bridge the gap between labour market and education sector and to promote the recognition of learning outcomes and development of skills of talents. All these projects focus on equipping VET students and adults job seekers with all the competences and skills that the EU labour market is currently demanding, thus fostering their employability as freelancers and/or hired worker.

To achieve the mentioned goal, in the framework of the EU projects, ESMOVIA have been developing research **tools and resources** for VET students and adult learners aiming at enhancing professional and personal skills through non formal learning.

Some of the developed tools include:

- A guide on how to start and set up a company by young people;
- A job simulator for VET students and trainees
- Compilation of good practices on mobility, according to Quality Charter for Mobility;
- A Video Gallery of companies interview and real case scenarios for WBL
- Toolkit for sending and hosting companies in mobility projects
- An online Social Digital Mentor Office with a mailbox, to advise adult learners on how use efficiently ICT and social medias for job searching and self-employment.

Esmovia has a large experience in partnership projects. Since 2008 ESMOVIA is participating in various projects as a partner and PROMOTER in collaboration with countries from all over the Europe.

### **Contributions that can be provided to the project**

ESMOVIA is the promoter of the project and will be in charge of coordinating and monitoring all the activities of the project. It will be also responsible for the management and will be actively involved in the production of the intellectual outputs and other outcomes as well as in all quality assessment, evaluation, dissemination and exploitation of project’s results.

Due to the lasting and fruitful cooperation with both VET schools and local, national and international companies, ESMOVIA will be able to provide active engagement of all these actors in the project activities.

### **Reasons of involvement in the project**

The project stems from the willingness of ESMOVIA and its partners to meet common needs that have been identified in VET sectors throughout Europe, like promoting WBL experiences among VET providers, enhancing the quality of the WBL and increasing its opportunities among VET students and staff, bridging the gap between training offer and labour market needs, etc.

The specific objects we aim at achieving through this project are:

- To demonstrate and measure the impact of WBL on VET trainees' skills and employability
- To offer high quality WBL experiences at all level and throughout Europe
- To strengthen the cooperation between VET providers and companies
- To involve social partners and policy makers in fostering WBL.

### **Contact Person's Experience and Expertise**

#### **\* Maria Angeles Ruiz Gamez.**

Master degree in Information and Library Sciences by the University of Granada (Spain) and Department of Information and Library Sciences in University of Wales (United Kingdom).

Director of ESMOVIA and director of the International Relations Department of the company.

She is responsible for coordinating the workflow and the provision of all services for the entire duration of the mobility experience, overseeing internships, professional visits and all logistic aspects of the stay.

She coordinates consultancy activities for the development of the training / employment paths for people of different ages and socio-professional origin, by providing adequate methodological and procedural support to reconstruct the experiences carried out and the achieved learning results.

She participates regularly in seminars organized by the National Agencies of the Member States and establishes and keeps the relations with international partners.

She has more than 12 years working in Mobility, Training and Education sector.

#### **\* MIGUEL MARES**